



# **Adamantia Pateli**

Curriculum Vitae

1/11/2016

## Personal Information

**Name:** Adamantia G. Pateli  
**Address:** 7 Tsirigoti Sq., 49 100, Corfu – Greece  
**Tel:** +30 26610 87714  
**Fax:** +30 26610 87766  
**E-Mail:** [pateli@ionio.gr](mailto:pateli@ionio.gr)  
**Skype\_ID:** {ada.pateli}

## Education

- 2002 – 2006:** **PhD entitled “Governance of Strategic Alliances in Technology-based Industries: The Case of Wireless Services”,** Athens University of Economics & Business (AUEB) - Department of Management Science and Technology, Degree: EXCELLENT.
- 2000 – 2001:** **MSc in Electronic Commerce,** University of Manchester – Institute of Science and Technology (UMIST), Title of Thesis: “*e-Interviewer – A web-based tool enabling HR managers to build online interviews*”, Degree: 71.7/100.
- 1995 – 1999:** **Bachelor in Informatics,** Athens University of Economics & Business (AUEB), Department of Informatics, Specialization: Information Systems, Title of Thesis: “*Surf On Classifieds – A Classified Advertising System on the Internet*”, Degree: 8.44/10 (VERY GOOD).
- 1992 – 1995:** **Lyceum (High School).** Degree: 19 <sup>9/11</sup> (EXCELLENT).

## Languages

**English:** Certificate of Proficiency, University of Cambridge, December 1993,  
TOEFL (Score: 663), March 2000.

**French:** Certificat de Langue Francaise, Mai 1996

## Employment

- 3/2013 – Today: Ionian University – Department of Informatics**  
Assistant Professor in Information Systems
- 5/2008 – 3/2013: Ionian University – Department of Informatics**  
Lecturer in Information Systems
- 2/2006 – 5/2008: Ionian University – Department of Informatics**  
Adjunct Lecturer
- 10/2006 – 2/2007: University of Crete – Department of Computer Science**  
Adjunct Lecturer
- 9/2005 – 1/2007: Municipality of Ag. Paraskevi,**  
Counsellor in IT Development Projects
- 9/2001 – 12/2005: Research Center of Athens University of Economics & Business (RC-AUEB),** Research Group ELTRUN, *Research Officer.*
- 7/1999 – 7/2000: POULIADIS Group, CYBERCE Ltd. – Integrated Electronic Commerce Solutions,** *Electronic Commerce Consultant.*
- 9/1998 – 7/1999: Research Center of Athens University of Economics & Business (RC-AUEB),** Research Group HELTRUN (Hellenic Electronic Trading Research Unit), *Research Assistant.*
- 7/1997 – 8/1997: GENERAL BANK OF GREECE,** Department of Deposits and Funds Transfer, *Assistant.*

## Publications & Citations

### Journals

---

1. **Pateli, A.,** Lioukas, S. (forthcoming). Exploring the role of functional involvement in transforming external knowledge into innovation outcomes. *R&D Management*, *Accepted with revisions and Re-submitted.* (Impact Factor: 0.848, ABS Category: 3)
2. Kourouthanassis, P., Mikalef, P., Ioannidou, M., **Pateli, A.** (forthcoming) Online information search behavior of physicians: Fulfilling information needs and improving perceived medical practice competence. *Health Information and Libraries Journal*, *Accepted with revisions and Re-submitted.* (Impact Factor: 0.632)
3. Mikalef, P., **Pateli, A.** (2017). Information technology-enabled dynamic capabilities and competitive performance. *Journal of Business Research*, *forthcoming.* (Impact Factor: 1.480, ABS Category: 3)

4. Mikalef, P., **Pateli, A.**, Batenburg, R. S., Van de Watering, R. (2015). Purchasing alignment under multiple contingencies: a configuration theory approach. *Industrial Management & Data Systems*, Vol. 115, No. 4, pp. 625-645. (Impact Factor: 1.226, ABS Category: 2)
5. Vlamos, P., **Pateli, A.**, Psiha, M. (2014) Hybrid Model for Measurement of Building Vulnerability, *Key Engineering Materials*, Vol. 628, pp. 237-242. (Impact Factor: 0.19)
6. Mikalef, P., **Pateli, A.**, Batenburg, R., Van de Wetering, R. (2014). Business alignment in the procurement domain: a study of antecedents and determinants of supply chain performance. *International Journal of Information Systems and Project Management*, Vol. 2, No. 1, pp. 43-59.
7. Pappas, I., **Pateli, A.**, Giannakos, M., Chrissikopoulos, V. (2014) Moderating Effects of Online Shopping Experience on Customer Satisfaction and Repurchase Intentions, *International Journal of Retail and Distribution Management*, Vol. 42, No. 3, 187-204. (Impact Factor: 0.54, ABS Category: 2)
8. Mikalef, P., **Pateli, A.**, Batenburg, R., Van de Watering, R. (2013) Investigating the impact of procurement alignment on supply chain management performance, *Procedia Technology*, Vol. 9, pp. 310-319.
9. Mikalef, P., Giannakos, M., **Pateli, A.** (2013) Shopping and Word-of-Mouth Intentions on Social Media, *Journal of Theoretical and Applied Electronic Commerce Research*, Vol. 8, No. 1, pp. 1-15. (Impact Factor: 0.39)
10. Giannakos, M. N., **Pateli, A.**, Chorianopoulos, K. (2012) Investigating Facebook's Acceptance and Satisfaction: A study in the Greek university community, *International Journal of Social and Humanistic Computing*, Vol. 2, Nos. ½, pp. 104-117.

11. **Pateli, A.** (2011) Strategic Objectives affecting the Structure of Service Innovation Partnerships in Technology- and Knowledge-Intensive Sectors, *International Journal of Web Engineering and Technology*, Vol. 6, No. 4, pp. 320-334.
12. **Pateli, A.**, Philippidou, S. (2011) Applying Business Process Change (BPC) to Implement Multi-Agency Collaboration: The Case of the Greek Public Administration, *Journal of Theoretical and Applied Electronic Commerce Research*, Vol. 6, No. 1, pp. 127-142. (Impact Factor: 0.39)
13. **Pateli, A.** (2011) E-/M-Business Status in the Mediterranean Region [Guest Editorial Preface], *Journal of E-Services and Mobile Applications*, Vol. 3, No. 2, pp. i-iii.
14. Giannakos, M., **Pateli, A.**, Pappas, I. (2011) Identifying the Direct Effect of Experience and the Moderating Effect of Satisfaction in the Greek online market, *International Journal of E-Services and Mobile Applications*, Vol. 3, No. 2, pp. 39-58.
15. **Pateli, A.**, Lioukas, S. (2011) The choice of governance mode in ICT alliances: A property rights approach, *Information & Management*, Vol. 48, No. 1, pp. 69-77. (Impact Factor: 1.865, ABS Category: 3)
16. **Pateli, A.** (2009) Decision-Making on Governance of Strategic Technology Alliances, *Management Decision*, Vol. 47, No. 2, pp. 246-270. (Impact Factor: 1.429, ABS Category: 2)
17. **Pateli, A.**, Giaglis, G. (2007) Governance Contingencies for Strategic Technology Alliances – A Case in Wireless Business, *International Journal of Technology Management*, Vol. 40, No. 4, pp. 310-329. (Impact Factor: 0.63, ABS Category: 2)
18. **Pateli, A.**, Giaglis, G., Spinellis, D. (2006) Wireless Value Added Services in Exhibition Shows, *International Journal of Mobile Communications*, Vol. 4, No. 2, pp. 193-209. (Impact Factor: 0.7)
19. Vlachos, P., Vrechopoulos, A., **Pateli, A.** (2006) Drawing Emerging Business Models for the Mobile Music Industry, *Electronic Markets*, Vol. 16, No. 2, pp. 154-168. (Impact Factor: 0.935, ABS Category: 2)
20. **Pateli, A.**, Giaglis, G. (2005) Technology Innovation-Induced Business Model Change: A Contingency Approach, *Journal of Organizational Change Management*, Vol. 18, No. 2, pp. 167-183. (Impact Factor: 0.462, ABS Category: 2)

21. **Pateli, A.**, Giaglis, G. (2004) A research framework for analyzing eBusiness Models, *European Journal of Information Systems*, Vol. 13, No. 4, pp. 302-314. (Impact Factor: 2.211, ABS Category: 3)

### Conference Proceedings

---

1. Moraitou, M., **Pateli, A.** (2016) Smart Health Caring Home: a systematic review of smart home care for elders and chronic disease patients, In: *Proceedings of GeNeDis 2016, 20-23 October 2016, Sparta – Greece*. Springer International Publishing.
2. Mikalef, P., **Pateli, A.** (2016) Developing and validating a measurement instrument of IT-enabled dynamic capabilities. In: *Proceedings of the 24<sup>th</sup> European Conference on Information Systems, 12-15 June, Istanbul, Turkey*.
3. Mikalef, P., **Pateli, A.**, Van de Wetering, R. (2016) IT flexibility and Competitive Performance, In: *Proceedings of the 24<sup>th</sup> European Conference on Information Systems, 12-15 June, Istanbul, Turkey*.
4. Kourouthanassis, P. E., Mikalef, P., Ioannidou, M., **Pateli, A.** (2014) Exploring the online satisfaction gap of medical doctors: an expectation-confirmation investigation of information needs. In: *GeNeDis 2014, Advances in Experimental Medicine & Biology*, Vol. 820, pp. 217-228, Springer International Publishing.
5. Mikalef, P., **Pateli, A.** (2013) Why are users of Social Media inclined to Word-of-Mouth?, In: *Proceedings of the 12<sup>th</sup> IFIP Conference on e-Business, e-Services, e-Society, April 25-26, Athens, Greece*.
6. Giannakos, M., **Pateli, A.**, Pappas, I. (2012) Investigation of the Hotel Customers Perceptions: A Study based on User-Generated Content of Online Booking Platforms, In: *Proceedings of the 2<sup>nd</sup> Advances in Hospitality and Tourism Marketing & Management Conference, 31 May – 3 June, Corfu, Greece*.
7. Mikalef, P., Giannakos, M. **Pateli, A.** (2012) Exploring the Business Potential of Social Media: An Utilitarian and Hedonic Motivation Approach. In: *Proceedings of the 25<sup>th</sup> Bled eConference, 17-20 June, Bled, Slovenia*.
8. Mikalef, P., **Pateli, A.** (2011) A Systematic Meta-Analytic Review on Factors Influencing the Strategic Alignment in Service-Oriented Architecture Projects, In: Karahanna, E.,

- Kokkinaki, A., Stylianou, A. (eds.) *Proceedings of the 6<sup>th</sup> Mediterranean Conference on Information Systems, September 3-5, Limassol, Cyprus.*
9. Pappas, I., Giannakos, M., **Pateli, A.**, Chrissikopoulos, V. (2011) Online Purchase Intention: Investigating the Effect of the Level of Customer Perceptions on Adoption, In: *Proceedings of the IADIS e-Society 2011, Avila, Spain*, pp. 456-460.
  10. Morfis, I., & **Pateli, A.** (2010) Deconstructing ICT industry using Layered Policy Model, In: *Proceedings of the 8<sup>th</sup> IAMB Conference, June 28-30, Madrid, Spain (CD-ROM Proceedings).*
  11. **Pateli, A.** (2009) Building a Decision Tree to opt for the Structural Mode of Service Innovation Alliances in High-Tech Sectors, In: D'Andrea, V., Gangadharan, G.R., Iannella, R., Weiss, M. (eds.) *Proceedings of the International Workshop on Enabling Service Business Ecosystems (ESBE'09), In conjunction with the 4<sup>th</sup> Mediterranean Conference on Information Systems, September 25-27, Athens, Greece.*
  12. Avlonitis, M., **Pateli, A.**, Morfis, I. (2009) A Stochastic Model using Self-Organization to explore the ICT Industry Evolution, In: *Proceedings of 13<sup>th</sup> Panhellenic Conference in Informatics (PCI 2009), September 10-12, Corfu, Greece, Lecture Notes in Computer Science (LNCS), IEEE Computer Society.*
  13. **Pateli, A.** (2009) Ethical Issues in the Design and Use of Online Career Development Counseling, In: *Proceedings of the 8<sup>th</sup> International Conference of Computer Ethics: Philosophical Enquiry, June 26-28, Corfu, Greece.*
  14. Morfis, I., **Pateli, A.** (2009) A knowledge based approach to co-operation for innovation in ICT industry, In: Huizingh, K.R.E., Conn, S., Torkkeli, M., Bitran, I. (eds.) *Proceedings of the XX ISPIM Conference, June 21-24, Vienna, Austria (CD-ROM Proceedings).*
  15. **Pateli, A.**, Philippidou, S. (2008) Public Management Change and One-Stop Government Experience from the Greek Citizen Service Center (CSC), In: *Proceedings of the 2<sup>nd</sup> International Conference on Methodologies, Technologies and Tools enabling e-Government, September 25-26, Corfu, Greece.*
  16. **Pateli, A.**, Floros, A., Oikonomou, K., Magkos, E. (2008) CorfuNet: A Mesh Network providing Wireless Services at Metropolitan Level, In: *Proceedings of the IADIS International Conference on Wireless Applications and Computing 2008, in conjunction*

with the IADIS MULTI CONFERENCE ON COMPUTER SCIENCE AND INFORMATION SYSTEMS 2008, July 22-24, Amsterdam, The Netherlands (CD-ROM Proceedings).

17. **Pateli, A.**, Philippidou, S. (2008) Designing an Informal Dialogue and Decision-Making Mechanism to Deal with Organizational Change, In: *Proceedings of the 20<sup>th</sup> National Conference of the Hellenic Operational Research Society (HELORS)*, June 19-20, Spetses, Greece (CD-ROM Proceedings).
18. Koussouris, S., Lampathakis, F., Tsitsanis, A., Psarras, J., **Pateli, A.** (2007) A Methodology for Developing Local Administration Services Portals, In: *Proceedings of the eChallenges 2007*, October 24-26, The Hague, The Netherlands (CD-ROM Proceedings).
19. **Pateli, A.**, Giaglis, G. (2007) The Impact of Value on Governance Decisions for IT-based Alliances: Evidence from a Joint Venture in the Wireless Networks Industry, In: *Proceedings of the Hawaii International Conference on System Sciences (HICSS-40)*, January 3-6, Big Island, Hawaii, USA (CD-ROM Proceedings).
20. **Pateli, A.**, Giaglis, G. (2006) Governance Options for Strategic Technology Alliances in Value Webs, In: *Proceedings of the Hawaii International Conference on System Sciences (HICSS-39)*, January 4-7, Hyatt Regency Kauai, USA (CD-ROM Proceedings).
21. **Pateli, A.** (2005) A Value-Driven Decision Making Model on Governance Mode of Strategic Technology Alliances, In: *Proceedings of the 17<sup>th</sup> National Conference of the Hellenic Operational Research Society (HELORS)*, June 16-17, Rio, Greece.
22. **Pateli, A.**, Giaglis, G., Spinellis, D. (2005) Trial Evaluation of Wireless Information and Indoor Location-Based Services in Exhibition Shows, In: Bozaris, P., Houstis, E.N. (eds.) *Proceedings of 10<sup>th</sup> Panhellenic Conference in Informatics (PCI 2005)*, *Lecture Notes in Computer Science(LNCS) 3746*, pp. 199–210.
23. **Pateli, A.**, Spinellis, D., Giaglis, G. (2004) Wireless Info-Communication and Navigation Services in Exhibition Shows, In: Horwitch M. (ed.) *PROCEEDINGS of the 3<sup>rd</sup> International Conference on M-Business – m>Business 2004, Uncovering the Next Waves – Major Opportunities and the Essential Lessons*, July 12–13, New York, USA.
24. Tsilira, A., **Pateli, A.**, Athanasiadis, E., Spinellis, D. (2004) Targeted Messages in Indoor Mobile Environment: A Software-Oriented Approach, In: *Proceedings of the IASTED International Conference on SOFTWARE ENGINEERING ~SE~ 2004*, February 17-19,



*Innsbruck, Austria*, presented in the Mobile Computing Systems in Dynamic Environments workshop, (CD- ROM Proceedings).

25. **Pateli, A.**, Giaglis, G. (2003) A Framework for Understanding and Analysing e-Business Models, In: *Proceedings of the 16<sup>th</sup> Bled Electronic Commerce Conference - eTransformation, June 9-11, Bled, Slovenia*, (CD-ROM Proceedings).
26. **Pateli, A.**, Giaglis, G. (2003) A Methodology for Business Model Evolution: Application in the Mobile Exhibition Industry, In: Giaglis, G.M, Werthner, H., Tschammer, V., Froeschl, K.A. (eds.) *Proceedings of The Second International Conference on Mobile Business (ICMB), June 23-24, Vienna, Austria*, pp. 87-102.
27. Vassilopoulou, K., Ziouvelou, X., **Pateli, A.**, Pouloudi, N. (2003) Examining E-Business Models: Applying a Holistic Approach in the Mobile Environment, In: C. Cibora et al. (eds.) *New Paradigms in Organizations, Markets and Society - Proceedings of the 11th European Conference on Information Systems (ECIS) 2003, June 16-21, Naples, Italy*, (CD-ROM Proceedings).
28. Fouskas K., **Pateli A.**, Spinellis D., Virola H. (2002) Applying Contextual Inquiry for Capturing End-Users Behaviour Requirements for Mobile Exhibition Services, In: *Proceedings of the First International Conference on Mobile Business, July 8-9, Athens, Greece* (CD-ROM - Proceedings).
29. Mathes I., **Pateli, A.**, Tsamakos, A., and Spinellis, D. (2002) Context-aware services in an Exhibition Environment- the mEXPRESS approach, In: B. Stanford-Smith et al. (eds.), *Challenges and Achievements in E-business and E-work: Proceedings of the E-business and E-work Conference, Prague, The Czech Republic, October 16-18*, pp. 685-692.
30. Giaglis, G.M., **Pateli, A.**, Fouskas, K., Kourouthanassis, P., Tsamakos, A. (2002) On the Potential Use of Mobile Positioning Technologies in Indoor Environments, In: Loebbecke, C., Wigard, R.T., Gricar, J., Pucihar, A., Lenart, G. (eds.) *Proceedings of the 15<sup>th</sup> Bled Electronic Commerce Conference - e-Reality: Constructing the eEconomy, June 17-19, Bled, Slovenia, Vol.1: Research*, pp.413-429.
31. Dafoulas, G., **Pateli, A.**, Turega, M. (2002) Business-to-Employee Cooperation Support Through Online Job Interviews, In: *Proceedings of the WBC '02, 2nd International Workshop on Web Based Collaboration, in conjunction with DEXA '02, 13th International*

*Conference on Database and Expert System Applications, September 2-6, Aix-en-Provence, France.*

32. Doukidis, G., Nikolaou, A., **Pateli, A.** (1999) Surf on Classifieds: Electronic Commerce for Classified Advertising On Internet, In: *Proceedings of EOUG Conference & Exhibition 1999, 'Web Enabled Business, Oracle Based Applications & Solutions...The Web Changes Everything', June 21-25, Copenhagen, Denmark.*

## **Book Chapters**

---

1. Yfantis, V., Vassilopoulou, K., **Pateli, A.** (2015) Government as a Service in communities, In: M. Khosrow-Pour (ed.) *Encyclopedia of Information Science and Technology, Third Edition*, pp 3236 – 3244, IGI Global.
2. Yfantis, V., Vassilopoulou, K., **Pateli, A.**, Usoro, A. (2013). The Influential Factors of M-Government's Adoption in the Developing Countries, In: F. Daniel, G.A. Papadopoulos, P. Thiran (Eds.) *Mobile Web Information Systems*, Chapter 13 (pp. 157-171). Springer Berlin Heidelberg.
3. **Pateli, A.**, Lioukas, S. (2012) Antecedents to Value Creation and Value Appropriation Outcomes of Strategic Alliances, In: T.K. Das (ed.) *Management Dynamics in Strategic Alliances, Book Series "Research in Strategic Alliances"*, Chapter 3 (pp. 53-72) Information Age Publishing, Charlotte, NC.
4. Φιλιππίδου, Σ., **Πατέλη, Α.** (2008) Οργανωτικοί Παράγοντες που Επιδρούν και Επηρεάζουν την Αφομοίωση της Συνεχούς Αλλαγής, Στο: Ν.Φ. Ματσατσίνης (ed.) *Διοίκηση των Αλλαγών & Επιχειρηματική Ευφυΐα*, Κεφ. 1 (σελ. 9-22), Εκδόσεις Νέων Τεχνολογιών, Αθήνα.
5. **Pateli, A.**, Giaglis, G.M (2007) An Interdisciplinary Research Framework To Investigate Electronic Business Models, In: A. Salazar, S. Sawyer (eds.) *Handbook of Information Technology in Organizations and Electronic Markets*, Chapter 6 (pp. 119-135), World Scientific Publishing Co. / Imperial College Press.

## Books

---

1. **Adamantia Pateli**, *Καινοτομία και Επιχειρηματικότητα στις Ανθρωπιστικές και Κοινωνικές Επιστήμες* (Innovation and Entrepreneurship in Human and Social Sciences), Μονάδα Καινοτομίας και Επιχειρηματικότητας Ιονίου Πανεπιστημίου, March 2014 (ISBN: 978-960-8253-06-3). In greek

## Citation Analysis

---

According to Harzing, A.W. (2016) Publish or Perish, version 4.28.1, [www.harzing.com/pop.htm](http://www.harzing.com/pop.htm) (last accessed: September 29, 2016):

Author's Name: "Pateli, Adamantia"	Total Articles: 52
Citations: 1083	Years: 15
Cites/Paper: 20.83	Authors/Paper: 2.79 (mean)
h-index: 12	g-index: 32

## Research Experience

### European-Funded Research Projects

---

- 2015-2016:** **TraMOOC**, funded by Horizon 2020, aiming at providing reliable machine Translation for Massive Open Online Courses (MOOCs).
- 2014-2016:** **eOlive**, funded by IPA Cross-border Programme Greece-Albania 2007-2013, aiming at developing a holistic and integrated method regarding the efficient production management of olive oil based on the introduction of emerged Information and Communication Technologies (ICT) tools.
- 2013-2016:** **AdriHealthMob**, funded by IPA Adriatic 2007-13, aiming at strengthening and integrating the infrastructure networks required for promoting the accessibility of Health and Care services.
- 2013-2016:** **AdriaTinn**, funded by IPA Adriatic 2007-13, aiming at developing a cross-border business ecosystem in the Adriatic Area, supporting energy, bioeconomy and well-being SMEs to innovate, network, and grow.
- 2013-2016:** **PACINNO**, funded by IPA Adriatic 2007-13, aiming at establishing a platform for cooperation in research and innovation covering the whole Adriatic region

- 2007 – 2008:** **PELAGOS**, funded by the European Commission in the framework of INTERREG II, aims to decrease the penetrability of the Italian-Greek borders through the development of an integrated technological, regulatory and organizational security system.
- 2007 – 2008:** **SWEB (Secure, Interoperable, cross border m-services contributing towards a trustful European cooperation with the non-EU member Western Balkan countries)**, funded by the European Commission in the framework of the EU 6<sup>th</sup> Framework Programme, is designed to provide a technical infrastructure to enable efficient and secure cross-border eGovernment services in Europe.
- 2005:** **SPEKs (Creating value through Change: An Anthropocentric Approach bringing together Social Partners, Enterprises and Knowledge Providers)**, is funded by the European Commission under Article 6 of the European Social Fund Regulation. It concerns the study, design and the development of systems and corresponding software tools that will set the foundations so that SMEs could make faster and more effective progress in adopting innovative systems for information management, work methods and training practices that will accelerate their adaption to technological developments and infrastructure changes.
- 2001 - 2002:** **mobile Exhibition PProvision of Electronic Support Services (mEXPRESS)**, funded by the European Commission in the framework of Information Societies Technology (IST) Programme, aims to exploit the technological opportunities arising from evolution in the areas of wireless networks and positioning mechanisms in order to support and facilitate the professional exhibition industry in a context-aware manner. It will contribute to the economic development of the Community by providing means for efficient operation and interaction in information-rich environments such as exhibitions, and significantly enhancing promotional activities and business communications.
- 2001:** **MobiCom Project - Evolution Scenarios for emerging Mobile Commerce services: New Policy, Market Dynamics, Methods of Work and Business Models**. Funded by the European Commission in the framework of Information Societies Technology (IST) Programme that aims to explore the fundamental factors affecting the evolution of Mobile e-Commerce, such as market structure, key players, technology architectures, consumer behaviour, new products and services.

- 1999 – 2001: Virtual Guide for Educational and Training Material in the field of E-Commerce (VICTORIE).** Funded by the European Commission in the framework of Leonardo Programme. It aims at covering the requirements of SMEs and their employees for education and training in the evolving field of Electronic Commerce.
- 1998- 1999: Wide Electronic Commerce Awareness Network (WeCAN),** funded by the European Commission in the framework of ESPRIT Programme, aims at: a) *analysing* the current problems of European Awareness initiatives in the field of Electronic Commerce (eCommerce), b) *developing* and *evaluating* best practice awareness model, c) *giving* them to professional organisers of awareness campaign in Europe, d) *motivating* and *supporting* them to implement the models in ongoing or future activities to improve their effectiveness and to make them more successful.
- 1998 - 1999: Knowledge of the Information Society for SMEs and Electronic Trade (Kismet).** Funded by the European Commission in the framework of ESPRIT Programme. It aims to prepare SMEs in Europe for the challenges and opportunities presented by Electronic Commerce in the Information Society. Kismet identifies the significant role of intermediaries and policy makers in promoting new business practices to the SME community and thus provide them with useful material and services that make their promotion activities more effective and widely accessible.

### **National-Funded Research Projects**

---

- 2011-2013: Unit of Innovation and Entrepreneurship of the Ionian University** funded by the Greek Ministry of Education. It concerns the provision of educational and other support services for inspiring the innovation and entrepreneurship spirit of the Ionian University's graduate and post-graduate students.
- 2008: E-Business Forum Ie2: Broadband counseling and monitoring services for human resources** funded by the Greek Operational Programme "Information Society" (Meter 3.1). It concerns investigation and suggestion for the potential use of broadband services in the business sector of human resource management.
- 2007: TALWS (Continual Adjustment of Human Resources to New Conditions via an integrated change management approach with the use of intelligent**

**information systems)** funded by the General Secretariat of Research and Technology (Ministry of Development).

**2005-2006: Electronic Government Portal of the Municipality of Ag. Paraskevi** funded by the Greek Ministry of Interiors.

**2003-2005: MobiNet (Mobile-Human Network of Excellence in Mobile Business)** funded by the funding programme “Competitiveness – Human Networks in R&D” of the General Secretariat of Research and Technology (Ministry of Development). It concerns the development of a network of cooperation between scientific and industrial partners whose basic aim is the dissemination of knowledge and the education of students and executives in the area of wireless technologies and corporate applications based on the use of mobile devices.

**2000 – 2001: National Networking Environment for the Public Administration in Greece - SYZEYXIS.** Funded by the Greek Ministry of the Interior, Public Administration and Decentralization.

**1999 - 2000: Operational Redesign for the Greek Institute of Social Security.**

**1999: Consulting Services to the Greek PTT in point of Network Technology X.400.**

**1999: Infrastructure of Electronic Commerce for the National Confederation of Hellenic Commerce.**

**1998 - 1999: A' Programme – Action of National Electronic Commerce Committee.** Funded by the Greek Ministry of Development.

## Teaching Experience

### Graduate Courses Taught

---

- Introduction to Information Systems
- Analysis & Design of Information Systems
- Electronic Business
- Strategic Management of Information Systems
- Innovation and Entrepreneurship
- Decision Support Systems
- IS Project Management

## **Post-Graduate Courses Taught**

---

- Management of Information Systems
- New Technologies, Innovation and Entrepreneurship
- Business Planning
- Research Methods
- Digital Entrepreneurship

## **Seminars**

---

- Business Models in Mobile and Wireless Business

## **Scientific Acknowledgement**

## **Editorial Membership**

---

- Associate Editor in International Journal of E-Services and Mobile Applications

## **Programme Committee Membership**

---

- Pre-ECIS 2013 Workshop “Digitization in Business Models and Entrepreneurship”, Utrecht - Netherlands, 5 June 2013.
- 13<sup>th</sup> Pan-Hellenic Conference of Informatics (PCI 2009), Corfu - Greece, 10-12 September 2009.
- 10<sup>th</sup> IBIMA (International Business Information Management Association) Conference on Innovation and Knowledge Management in Business Globalization Lumpur, Malaysia, 30 June – 2 July 2008.
- 20<sup>th</sup> National Conference of the Hellenic Association of Operation Research, Spetses - Greece, 19-20 June 2008.
- 19<sup>th</sup> National Conference of the Hellenic Association of Operation Research, Arta - Greece, 21-23 June 2007.

## **Track Chair Participation**

---

- Associate Editor of the Track “Business Models and Entrepreneurship Research in IS” at the European Conference on Information Systems (ECIS 2014), Tel-Aviv - Israel, 6-11 June, 2014.
- Chair of the Track “E- and M-Business” at the 4<sup>th</sup> Mediterranean Conference of Information Systems (MCIS 2009), Athens - Greece, 25-27 September 2009.

## **Reviewer in Journals**

---

- Management Decision (Impact Factor: 1.429, ABS Category: 2)
- Journal of Theoretical and Applied Ecommerce Research (Impact Factor: 0.39)
- Decision Sciences (Impact Factor: 1.347)
- Information & Management (Impact Factor: 1.865, ABS Category: 3)
- Telecommunications Policy (Impact Factor: 1.411)
- International Journal of Mobile Communications (Impact Factor: 0.7)
- Transportation Research Part C (Impact Factor: 2.818)
- International Journal of Electronic Commerce (Impact Factor: 1.872)
- Information Systems Journal (Impact Factor: 1.456)
- Journal of Management Studies (Impact Factor: 3.763)
- Encyclopedia of E-Business Development and Management in the Digital Economy
- International Journal of Internet Marketing and Advertising

## **Reviewer in Conferences**

---

- Academy of Management (AOM) Annual Meeting
- International Business Information Management Association (IBIMA) Conference
- IADIS – International Conference on Information Systems
- European Conference Series on Information Systems (ECIS)
- Mediterranean Conference Series on Information Systems (MCIS)
- International Conference Series on Electronic Commerce, Bled, Slovenia
- IADIS Information Systems



## Scholarships

---

- 2002 - 2004:** Scholarship for Postgraduate Studies for the PhD title, Institute of Bodosakis, Department of Scholarships.
- 2000 - 2001:** Scholarship for Postgraduate Studies, Institute of Bodosakis, Department of Scholarships.
- 2000:** Scholarship and honour for Postgraduate Studies, NATO, Ministry of National Economy.
- 1997– 1998:** Annual honour during the undergraduate studies in the Department of Informatics, Athens University of Economics and Business (AUEB), Scholarship – Institute of State Scholarships.
- 1995:** 1<sup>st</sup> honour during the General Exams for the entry in the Department of Informatics – Athens University of Economics and Business (AUEB), Scholarship - Institute of State Scholarships.